

Date: 14/08/2019

To,
Gen. Manager (DCS)
BSE Limited.
P J Towers, Dalal Street,
Fort, Mumbai-400001

SUB: INTIMATION OF ADVERTISEMENT IN NEWSPAPER UNDER REGULATION 47 OF SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS 2015.

REF: COMPANY CODE BSE: 531257 (PRATIKSHA CHEMICALS LIMITED)

Dear Sir,

Please find enclosed herewith copy of Advertisement given in newspaper of Unaudited financial results for the quarter ended on 30TH June, 2019 in compliance of Regulation 47 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The said financial results were reviewed by Audit committee and approved by the Board of Directors at its meeting held on 13th August, 2019.

You are requested to take the same on your record.

Thanking You.

Yours Sincerely,

FOR, PRATIKSHA CHEMICALS LIMITED



MR. JAYESH PATEL
DIRECTOR
(DIN: 00401109)



PRATIKSHA CHEMICALS LIMITED

Regd. Off : 3rd Floor, H. K. Complex , Nr. Dharnidhar Derasar, Paldi, Ahmedabad-380 007 India
Ph. 26632390, 26609530 Fax No : +91 79 26612843.

Website : <http://www.dharapratiksha.com> E-mail : exports@dharapratiksha.com

CIN : L24110GJ1991PLC015507

Factory : 195/2, Near Natraj Industrial Estate, Village Iyawa Vasna, Sanand.
(Dist : Ahmedabad) India. Phone 02717-284350

CHANAKYA

NI POTH

Finance, commerce ministries lock horns over fiscal support for exporters

Two ministries — finance, and commerce and industry — are at loggerheads over fiscal support for exporters.

While Revenue Secretary A B Pandey has pressed for withdrawing the Merchandise Exports from India Scheme (MEIS) once an alternative one for all export sectors is implemented, Commerce Secretary Anup Wadhawan has pitched for a phased withdrawal, sources said.

The revenue department has pitched for strict closure dates of any new reward schemes for exporters, or else they will stay valid till the end of the fiscal year in which these are introduced, sources added.

Here, the commerce department said it would assess and seek financial allocation on a yearly basis.

The commerce department floated a Cabinet note last week, suggesting a replacement of the MEIS with the World Trade Organization-compliant Rebate of State and Central Taxes and Levies (RoSCTL) as one of the options.

The commerce department last month pitched for the

additional 2 per cent MEIS, introduced in 2017 for a few months, as a transitional measure.



The RoSCTL is in place since March for the apparel and made-ups sector.

The textiles ministry wanted continuing the MEIS simultaneously for a few months. However, the revenue secretary turned down the suggestion on the grounds that it would cost an estimated at Rs 5,131 crore a year and sought the immediate withdrawal of MEIS after the RoSCTL or any other scheme was introduced, sources said.

"While the revenue department wants the new scheme to be rolled out in three months, the commerce department has batted for a longer time frame and a staggered implementation to cover all export sectors," said a government source.

Street expects RIL stock rerating after \$15-billion Saudi Aramco deal

The investment by the world's largest oil company Saudi Aramco in Reliance Industries (RIL) at higher valuations could reverse investor sentiment in the stock. The RIL scrip was down 16 per cent in the last three months due to Street concerns on rising debt levels, continued investments, and profitability pressures in its core oil-to-chemicals business.

Some of these concerns were addressed by the company's Chairman and Managing Director Mukesh Ambani at the annual general meeting on Monday. He indicated that the company, which had a net debt of Rs 1.54 trillion at the end of 2018-19, would become a zero net-debt company by the end of 2020-21.

The key trigger for the stock is the acquisition of a 20 per cent stake in RIL's refining and

petchem business by Saudi Aramco at an enterprise value of \$75 billion.

This deal will result in an inflow of \$15 billion (about Rs 1.05-1.10 trillion) into RIL, which the company can use for debt reduction. Moreover, the deal will also help it secure crude oil supplies from Aramco, which will send 500,000 barrels per day of crude oil to RIL's refinery.

Gagan Dixit at Elara Capital says the investment is a positive development as the company gets Rs 1.05 trillion from Aramco and Rs 80,000-90,000 crore annually in terms of operating cash flow, which will help deleverage RIL in two years.

Further RIL had announced a joint venture in fuel retailing with British Petroleum, which will acquire 49 per cent stake in fuel retail business for Rs

7,000 crore. Under the RoSCTL, the Directorate General of Foreign Trade will give the benefit to exporters in the form of duty credit scrips similar to the MEIS. But unlike now, it will be IT-driven and will rebate all embedded state and central taxes on paid inputs. This includes the value-added tax on petrol, mandi tax, electricity duty, and stamp duty on all export documents, among others.

"It had been decided in inter-ministerial meetings that the rate of scrips will be decided by the Duty Drawback Panel within three months of approval from the cabinet," a government official said. The MEIS, introduced in 2015 under the Foreign Trade Policy, incentivises merchandise exports of more than 5,000 items now and is the biggest of its kind. Exporters earn duty credits at fixed rates of 2 per cent, 3 per cent and 5 per cent, depending upon the product and country.

WTO battles loom The rush to find a WTO-compliant export promotion scheme has gained pace since a dispute settlement panel was formed on July 23 at the WTO, to rule on India's export subsidies.

7,000 crore.

Further the company had divested about Rs 1.17 trillion of telecom infrastructure into separate infrastructure investment trusts (InvITs) to better monetise and unlock value from these assets. Analysts expect the company receiving dividends from InvITs to the tune of Rs 12,000 crore per annum, helping it reduce its debt further.

Experts also feel that debt reduction could lead to a rerating for the stock. The programme to aggressively pursue deleveraging in businesses such as oil-to-chemicals, fibre and tower, and emerge as a zero-debt company in the next 18 months will strengthen the consolidated balance sheet, said Ajay Bodke, chief executive officer and chief portfolio manager (portfolio management services) at Prabhudas Lilladher.

All of this is packaged within a narrative that also seeks to maximise the sentiment around two big upcoming festivals/events Raksha Bandhan and Independence Day (August 15).

The company says the campaign is meant to celebrate both patriotism and brotherhood and that it is an ode to all soldiers.

Harish Bijoor, brand consultant and founder Harish Bijoor Consults does not see the brand's promise being effectively conveyed through such ads however. "Gits is a very old brand and that heritage of the brand still sticks to it. Gits needs to jump out of that old heritage. In terms of its current advertising, I do not see that happening."

The market that Gits serves has plenty to offer. "I think it is important to understand that the

How food brand Gits is finding its way in rapidly changing marketplace

New recipes, healthy alternatives and national pride—it is a broad sweep of narratives that the 55-year-old home-grown convenience foods brand is experimenting with, as it plots its way through a rapidly changing



marketplace. A shift in customer perceptions and needs and the aggressive expansion of food-delivery apps are forcing Gits, the home-grown convenience foods brand to rethink its value proposition.

The brand has a long history in the country. It came into being in 1963 when Gits Food Products, a privately held company launched instant and ready to cook food mixes under its name. The company is currently managed by the third generation of the founding Gilani and Tejani families and the brand is being reinvented with new products being launched, new packaging formats and all of this backed with intensive ad campaigns.

Change is being driven by changing customer profiles. More health conscious and while they look for convenience, buyers are also particular about fresh fare, say market experts. This is the market Gits seeks to address.

"Gits has always been an all-natural, no preservative brand. However, educating customers and breaking the myths (about packaged food) is a big challenge," says Sahil Gilani, director (sales & marketing), Gits Food Products. The company has recently launched a set of digital films that speak to millennial needs about taste and convenience.

The company says the campaign is meant to celebrate both patriotism and brotherhood and that it is an ode to all soldiers.

Harish Bijoor, brand consultant and founder Harish Bijoor Consults does not see the brand's promise being effectively conveyed through such ads however. "Gits is a very old brand and that heritage of the brand still sticks to it. Gits needs to jump out of that old heritage. In terms of its current advertising, I do not see that happening."

The firm will also provide the combined cloud-Microsoft app infrastructure free of cost to start-ups

young generation that we are talking about, is not only about convenience, but also about ratification of good health due to that convenience. Associating good health and healthy practice with Gits may be a good way to go forward,"

Not surprisingly, RedSeer, a leading internet-focused consultancy firm, believes e-tailing growth has been strong, at an estimated 29 per cent year on year in the first half of 2019.

The valuation game

If we go into numbers, Ritesh Agarwal-led OYO, the room aggregator business giving competition to many established hotel chains, has been a head turner, notching up a valuation of \$5 billion last year, six times its 2017 valuation. It's eyeing a valuation of \$18 billion at the time of its proposed IPO in a couple of years.

How deep discounts, impulsive buying have helped e-commerce beat slowdown Similarly, One97 Communications, the parent company of Paytm, is believed to be valued at around \$16-18 billion, up from \$10 billion when Berkshire Hathaway had invested \$300 million last year. Also, a report based on regulatory filings in May said a proposed fundraising of \$352 million would push up Ola's valuation to \$6.2 billion. Swiggy and Zomato, the two food delivery majors, are learnt to be looking at valuation of \$4 billion and \$3.1 billion, respectively, through their next round of funding, according to a report in June.

The list of unicorns (internet-based companies with valuation of at least \$1 billion) is rising steadily, too. Among the notable ones, grocery e-tailer Bigbasket, while closing a \$150-million round led by South Korea's Mirae Asset Global Investments, was valued at more than \$1.2 billion. Top education-technology company Byju's is an unicorn, too, following a share allotment to its investors. Same is the case with logistics start-up Delhivery, which raised \$413 million in its latest fundraising round.

All this, when Flipkart was valued at \$21 billion in August 2018 when American retail major Walmart acquired a 77 per cent in the Bengaluru firm for \$16 billion. Is e-commerce story here to stay?

How deep discounts, impulsive buying have helped e-commerce beat slowdown Responding to whether there's been evidence of a slowdown in e-commerce, a senior executive at a prominent online firm said while there had been a marginal fall in the number of repeat customers across all online marketplaces, the number of new users from tier-III and the rest of India towns was rising. That holds promise for the sector, aided by deep discounts, agree analysts.

"Across various companies, there has been a 2 to 5 per cent fall in the number of repeat customers. This is not alarming to us as we have new customers joining in everyday. They are the new target market for us—the people in small town villages," the executive said. "We at Flipkart are a value player in the market. The marketplace does more listings at a time when the market is a bit slow. So, we do not see a slowdown in that climate. We can see good growth," said Kalyan Krishnamurthy, CEO, Flipkart Group.

Once one of the biggest players in the e-commerce race, Gurugram-based Snapdeal has in the last few months managed to make a comeback of sorts. It even picked up an investment along the way. Anand Pirmal, executive director of Pirmal Group, recently invested an undisclosed amount in Snapdeal. The firm has managed to reduce losses by 96 per cent over two years and grow the operating income by 87 per cent in the last one year, a Snapdeal spokesperson said.

How deep discounts, impulsive buying have helped e-commerce beat slowdown

E-commerce is showing a trend contrary to the general slowdown narrative coming from almost all quarters, including from the physical retail space. The two key factors working in favour of online shopping appear to be deep discounts and impulsive decision-making, whether it's about ordering food or buying a gizmo online.

The eye-popping valuations, notional but a key metric in determining the pecking order in the online universe, along with mega fundraising deals, project a continued consumer and investor confidence in the sector, say analysts. The caveat, however, is online companies, despite running losses, are able to go up the valuation ladder, unlike the traditional businesses.

Not surprisingly, RedSeer, a leading internet-focused consultancy firm, believes e-tailing growth has been strong, at an estimated 29 per cent year on year in the first half of 2019.

The valuation game

If we go into numbers, Ritesh Agarwal-led OYO, the room aggregator business giving competition to many established hotel chains, has been a head turner, notching up a valuation of \$5 billion last year, six times its 2017 valuation. It's eyeing a valuation of \$18 billion at the time of its proposed IPO in a couple of years.

How deep discounts, impulsive buying have helped e-commerce beat slowdown

Similarly, One97 Communications, the parent company of Paytm, is believed to be valued at around \$16-18 billion, up from \$10 billion when Berkshire Hathaway had invested \$300 million last year. Also, a report based on regulatory filings in May said a proposed fundraising of \$352 million would push up Ola's valuation to \$6.2 billion. Swiggy and Zomato, the two food delivery majors, are learnt to be looking at valuation of \$4 billion and \$3.1 billion, respectively, through their next round of funding, according to a report in June.

The list of unicorns (internet-based companies with valuation of at least \$1 billion)

is rising steadily, too. Among the notable ones, grocery e-tailer Bigbasket, while closing a \$150-million round led by South Korea's Mirae Asset Global Investments, was valued at more than \$1.2 billion. Top education-technology company Byju's is an unicorn, too, following a share allotment to its investors. Same is the case with logistics start-up Delhivery, which raised \$413 million in its latest fundraising round.

All this, when Flipkart was valued at \$21 billion in August 2018 when American retail major Walmart acquired a 77 per cent in the Bengaluru firm for \$16 billion. Is e-commerce story here to stay?

How deep discounts, impulsive buying have helped e-commerce beat slowdown

Responding to whether there's been evidence of a slowdown in e-commerce, a senior executive at a prominent online firm said while there had been a marginal fall in the number of repeat customers across all online marketplaces, the number of new users from tier-III and the rest of India towns was rising. That holds promise for the sector, aided by deep discounts, agree analysts.

"Across various companies, there has been a 2 to 5 per cent fall in the number of repeat customers. This is not alarming to us as we have new customers joining in everyday. They are the new target market for us—the people in small town villages," the executive said. "We at Flipkart are a value player in the market. The marketplace does more listings at a time when the market is a bit slow. So, we do not see a slowdown in that climate. We can see good growth," said Kalyan Krishnamurthy, CEO, Flipkart Group.

Once one of the biggest players in the e-commerce race, Gurugram-based Snapdeal has in the last few months managed to make a comeback of sorts. It even picked up an investment along the way. Anand Pirmal, executive director of Pirmal Group, recently invested an undisclosed amount in Snapdeal. The firm has managed to reduce losses by 96 per cent over two years and grow the operating income by 87 per cent in the last one year, a Snapdeal spokesperson said.

In fact, most e-commerce firms have been able to beat the downturn through anything from making their online marketplaces more interactive to wider use of vernacular to video-based apps.

How deep discounts, impulsive buying have helped e-commerce beat slowdown

Internally codenamed DP60 or 'Detailed Product Page in 60 seconds', Amazon's idea is to squeeze in every information available on any given product in 60 seconds to 90 seconds videos. This would include the product description, customer reviews, how to buy it, how to avail an EMI scheme among other things. Flipkart is doing something similar, besides entering into tie-ups with several over the top (OTT) players.

Food delivery business seems to be booming, too, on the back of the millennial crowd, though growth is limited to top 35 cities for now. The online food ordering market is likely to grow at over 16 per cent annually to touch \$17.02 billion by 2023, shows a study by business consultancy firm Market Research Future.

Signs of trouble

Cab aggregators, however, have felt the downturn pang, executives said. Over the past one year, the number of cabs these firms have been inducting on the platform has gone down drastically, which also adds to the slowdown in the overall automobile industry. Reasons include rising fuel prices, as well as saturation in the cab aggregation business itself, thereby bringing down the returns for drivers. "When firms like Uber and Ola entered the market, they offered massive discounts. That has drastically gone down," said a senior executive at a cab aggregation firm. No wonder, firms like Ola are stepping up focus around electric vehicles, he said. According to some reports, daily rides over the past six months are up by just 4 to 5 per cent, to touch around 3.5 million rides a day. Ola, among the more attractive start-ups, has more than halved its consolidated losses to Rs 2,842.2 crore, while growing revenue by almost 61 per cent during FY 18, according to regulatory documents.

Reliance Jio ties up with Microsoft for digital transformation

Jio on Monday announced 10-year deal with Microsoft that will help the telecom player set up a network of large data centers across India. The tech giant will deploy Azure

cloud platform in these centres to support offerings.

This also helps Jio enter an enterprise business currently populated by the likes of Google, Amazon Web Services, Netmagic, and CtrlS, among other seasoned data centre service providers.

firm will also provide the combined cloud-

Microsoft app infrastructure free of cost to start-ups and for a monthly fee of Rs 1,500 to the ministry of micro, small, and medium enterprises.

It is not clear if Jio has applied for empanelment (audit and accreditation) with the ministry of electronics and information technology.

The firm will also provide the combined cloud-Microsoft app infrastructure free of cost to start-ups



PRATIKSHA CHEMICALS LIMITED				
REGD. OFFICE: 3RD FLOOR, H K COMPLEX, OPP DHARNIDHAR DERASAR, VASNA, AHMEDABAD - 380007				
CIN : L24110GJ1991PLC015507 www.pratikshachemicals.in				
PH : 079-26632390 E-MAIL: exports@dharaipratiksha.com				
EXTRACT FROM THE STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED ON 30.06.2019 (Rs. In Lacs)				
Sr. No	PARTICULARS	Quarter ended on 30th June, 2019	For the year ended on 31st March, 2019	Corresponding 3 Months Ended on 30th June 2018
1	Total income from operations	409.52	1160.13	354.3
2	Net Profit / (Loss) for the period (before Tax, Exceptional and/or Extraordinary items)	3.06	8.09	11.52
3	Net Profit / (Loss) for the period before Tax (after Exceptional and/or Extraordinary items)	3.06	8.09	11.52
4	Net Profit / (Loss) for the period after Tax (after Exceptional and/or Extraordinary items)	2.07	0.69	7.83
5	Total Comprehensive Income for the period [Comprising Profit/ (loss) for the period (after tax) and other Comprehensive Income (after tax)]	2.07	0.69	7.83
6	Equity Share Capital	557.03	557.03	557.03
7	Reserves (excluding Revaluation Reserve) as shown in the Audited Balance Sheet of Previous Year	-	-263.11	-
8	Earnings Per Share (of Rs. 10 / - each) (for continuing and discontinued operations)			
	Basic :	0.04	0.01	0.14
	Diluted :	0.04	0.01	0.14

Notes:
1. The above is an extract of the detailed format of Quarterly Financial Results filed with the Stock Exchange under Regulation 33 of SEBI (Listing and Other Disclosure Requirements) Regulation, 2015. The full Format of the financial Results are available on the Stock Exchange website (www.bseindia.com) and on the Company website (www.pratikshachemicals.in)
2. The result of the Quarter ended on 30th June, 2019 were reviewed by the Audit Committee and approved by the Board of Director at its meeting held on 13th August, 2019.

BY ORDER OF THE BOARD OF DIRECTORS, FOR, PRATIKSHA CHEMICALS LIMITED SD/-
JAYESH PATEL DIRECTOR (DIN: 00401109)

Place : Ahmedabad Date : 13-08-2019

